

HTS (Property & Environment) Ltd
 Summary of Management Accounts
 Month: September-18

	Actual			Month Actual			6 Months Actual to			Forecast		
	14 Months Actual to March 2018			Sep 2018			Sep 2018			Year to 31 March 2019		
	Actual £000's	Business Plan £000's	Variance £000's	Actual £000's	Business Plan £000's	Variance £000's	Actual £000's	Business Plan £000's	Variance £000's	Latest Forecast £000's	Business Plan £000's	Variance £000's
1/ Total (All Activities)												
Sales	23,843	26,159	(2,316)	1,963	2,014	(51)	11,051	12,086	(1,035)	23,350	24,171	(821)
Cost of Sales	(19,999)	(22,095)	2,096	(1,697)	(1,712)	15	(9,304)	(10,273)	969	(20,036)	(20,785)	749
Gross Profit	3,844	4,064	(220)	266	302	(36)	1,747	1,813	(66)	3,314	3,386	(72)
Overheads	(3,279)	(2,805)	(474)	(189)	(206)	17	(1,260)	(1,234)	(26)	(2,229)	(2,228)	(1)
Net Profit	565	1,259	(694)	77	97	(20)	487	579	(92)	1,085	1,158	(73)
Interest	(55)	(65)	10	(4)	(4)	-	(20)	(28)	8	(60)	(70)	10
Net Profit before Tax	** 510	1,194	(684)	73	93	(20)	467	551	(84)	1,025	1,088	(63)
Taxation	(98)	(239)	141	(14)	(19)	5	(89)	(105)	16	(205)	(207)	2
Retained Profit	412	955	(543)	59	74	(15)	378	446	(68)	820	881	(61)
2/ H.D.C.- Annual Service Charge												
Sales	20,143	20,359	(216)	1,454	1,489	(35)	8,757	8,936	(179)	17,472	17,871	(399)
Cost of Sales	(16,599)	(16,738)	139	(1,231)	(1,225)	(6)	(7,203)	(7,349)	146	(14,528)	(14,937)	409
Gross Profit	3,544	3,621	(77)	223	265	(42)	1,554	1,587	(33)	2,944	2,934	10
Overheads	(3,097)	(2,623)	(474)	(176)	(192)	16	(1,182)	(1,150)	(32)	(2,063)	(2,059)	(4)
Net Profit	447	998	(551)	47	73	(26)	372	438	(66)	881	875	6
3/ H.D.C. - Capital Works												
Sales	3,613	5,800	(2,187)	499	483	16	2,222	2,900	(678)	5,369	5,800	(431)
Cost of Sales	(3,400)	(5,357)	1,957	(466)	(448)	(18)	(2,101)	(2,690)	589	(5,119)	(5,380)	261
Gross Profit	213	443	(230)	33	35	(2)	121	210	(89)	250	420	(170)
Overheads	(182)	(182)	-	(13)	(13)	0	(78)	(80)	2	(156)	(159)	3
Net Profit	31	261	(230)	20	22	(2)	43	131	(88)	94	261	(167)
4/ Non HDC Trading												
Sales	87	-	87	10	42	(32)	72	250	(178)	509	500	9
Cost of Sales	-	-	-	-	(39)	39	-	(234)	234	(389)	(468)	79
Gross Profit	87	-	87	10	3	7	72	16	56	120	32	88
Overheads	-	-	-	-	(1)	1	-	(5)	5	(10)	(10)	-
Net Profit	87	-	87	10	2	8	72	11	61	110	22	88

Please Note: