

Appendix D

| TS P&L September 202 | | OVERHEADS | GROUND | STREETS | DEPOT | HPS | HDC CAP | 3RD P 800 | 3RD P 801+ | TOTAL £ | ACT £000 | QRB £000 | VAR £000 | ASC | HDC CAP | 3RD PARTY | |
|----------------------|---------------------|-------------|-------------|-------------|-----------|-------------|-------------|-----------|-------------------|----------------------------|-----------|----------|----------|-------------|-------------|-----------|--------|
| CURRENT MONTH ONLY | REVENUE | 239,192 | 333,653 | 329,614 | 54,476 | 859,947 | 937,668 | 8,545 | 12,012 | 2,775,107 | 2,775 | 2,139 | 636 | 1,816,883 | 937,668 | 20,557 | |
| | COSTS | | (340,642) | (311,130) | (47,626) | (804,646) | (898,561) | - | (11,820) | (2,414,425) | (2,414) | (1,825) | (590) | (1,504,044) | (898,561) | (11,820) | |
| | GROSS PROFIT/(LOSS) | 239,192 | (6,989) | 18,484 | 6,850 | 55,301 | 39,107 | 8,545 | 192 | 360,682 | 361 | 314 | 47 | 312,838 | 39,107 | 8,737 | |
| | OVERHEADS | (246,465) | | | | | (16,500) | | | (262,965) | (263) | (268) | 5 | (246,465) | (16,500) | - | |
| | OPERATING PROFIT | (7,273) | (6,989) | 18,484 | 6,850 | 55,301 | 22,607 | 8,545 | 192 | 97,717 | 98 | 46 | 52 | 66,373 | 22,607 | 8,737 | |
| | | | | | | | | | | INTEREST RECEIVED / (PAID) | (1,910) | (2) | (3) | 1 | (1,910) | | |
| | | | | | | | | | | GROSS PROFIT | 95,808 | 96 | 43 | 53 | 64,464 | 22,607 | 8,737 |
| | | | | | | | | | | EXCEPTIONAL ITEMS | - | - | - | - | - | - | - |
| | | | | | | | | | | PROFIT BEFORE TAX | 95,808 | 96 | 43 | 53 | 64,464 | 22,607 | 8,737 |
| | | | | | | | | | | CORP TAX | (18,204) | (18) | (8) | (10) | - | - | - |
| | | | | | | | | | RETAINED EARNINGS | 77,604 | 78 | 35 | 43 | 64,464 | 22,607 | 8,737 | |
| | GROSS PROFIT % | 100.0% | -2.1% | 5.6% | 12.5% | 6.4% | 4.2% | 100.0% | 1.6% | 13.0% | 13.0% | 14.7% | | | | | |
| | OPERATING PROFIT % | | | | | | 2.4% | | | 3.5% | 3.5% | 2.2% | PBT % | 3.55% | 2.41% | 42.50% | |
| B.R.D | REVENUE £000 | 239 | 303 | 323 | 55 | 858 | 337 | 9 | 15 | 2,139 | | | | 1,777 | 337 | 24 | |
| | PROFIT/(LOSS)£000 | 239 | (1) | 12 | 6 | 30 | 20 | 9 | 1 | 314 | | | | 285 | 20 | 9 | |
| | PROFIT VARIANCE | - | (6) | 7 | 1 | 26 | 19 | - | (1) | 48 | | | | | | | |
| | QR PROFIT % | 100.0% | -0.4% | 3.6% | 10.4% | 3.5% | 5.9% | 100.0% | 0.0% | 14.7% | | | | | | | |
| YEAR TO DATE | REVENUE | 1,435,152 | 1,896,153 | 1,943,097 | 341,983 | 5,153,570 | 4,606,715 | 52,645 | 64,560 | 15,493,874 | 15,494 | 13,966 | 1,527 | 10,769,955 | 4,606,715 | 117,205 | |
| | COSTS | | (1,760,984) | (1,976,680) | (313,107) | (5,169,023) | (4,359,199) | (1,250) | (61,742) | (13,641,985) | (13,642) | (12,593) | (1,049) | (9,219,794) | (4,359,199) | (62,992) | |
| | GROSS PROFIT/(LOSS) | 1,435,152 | 135,169 | (33,583) | 28,876 | (15,453) | 247,516 | 51,395 | 2,818 | 1,851,889 | 1,852 | 1,374 | 478 | 1,550,160 | 247,516 | 54,213 | |
| | OVERHEADS | (1,577,053) | | | | | (99,000) | | | (1,676,053) | (1,676) | (1,639) | (37) | (1,577,053) | (99,000) | - | |
| | OPERATING PROFIT | (141,901) | 135,169 | (33,583) | 28,876 | (15,453) | 148,516 | 51,395 | 2,818 | 175,836 | 176 | (265) | 441 | (26,893) | 148,516 | 54,213 | |
| | | | | | | | | | | INTEREST RECEIVED / (PAID) | (7,649) | (8) | (16) | 8 | (7,649) | | |
| | | | | | | | | | | GROSS PROFIT | 168,187 | 168 | (281) | 449 | (34,542) | 148,516 | 54,213 |
| | | | | | | | | | | EXCEPTIONAL ITEMS | (264,912) | (265) | - | (265) | (264,912) | | |
| | | | | | | | | | | PROFIT BEFORE TAX | (96,725) | (97) | (281) | 184 | (299,454) | 148,516 | 54,213 |
| | | | | | | | | | | CORP TAX | 18,378 | 18 | 53 | (35) | - | - | - |
| | | | | | | | | | RETAINED EARNINGS | (78,347) | (79) | (227) | 149 | (299,454) | 148,516 | 54,213 | |
| | GROSS PROFIT % | 100.0% | 7.1% | -1.7% | 8.4% | -0.3% | 5.4% | 97.6% | 4.4% | 12.0% | 12.0% | 9.8% | | | | | |
| | OPERATING PROFIT % | | | | | | 3.2% | | | 1.13% | 1.1% | -1.9% | PBT % | -0.32% | 3.22% | 46.25% | |
| B.R.D | REVENUE £000 | 1,435 | 1,815 | 1,939 | 329 | 5,145 | 3,161 | 51 | 90 | 13,966 | -0.6% | | | 10,664 | 3,161 | 141 | |
| | PROFIT £000 | 1,435 | (55) | (69) | (9) | (163) | 178 | 51 | 5 | 1,374 | | | | 1,140 | 178 | 56 | |
| | PROFIT VARIANCE | - | 190 | 35 | 38 | 147 | 69 | - | (2) | 479 | | | | | | | |
| | QR PROFIT % | 100.0% | -3.0% | -3.5% | -2.6% | -3.2% | 5.6% | 100.0% | 0.0% | 9.8% | | | | | | | |